





GET CONNECTED **GET CONNECTED FAST ... with Odyssey's Integrated Partner Network**

Integration to a Carrier's shipping network has traditionally been a major exercise.



Odyssey, a powerful solution from Locus Software for the liner shipping industry, offers a new approach to software integration with in-built EDI capabilities that enable you to integrate systems easily and quickly. No software to install ... just **register, connect** and **go**.

Through Odyssey, Locus Software provides a fully managed integration service so that you can easily integrate with:

-  Terminals & Container Depots
-  Shipper Portals (e.g. INTTRA, GT Nexus)
-  Directly with shippers or freight forwarders
-  Carrier's or Agents' in-house applications (e.g. Financial or ERP systems)

Terminals & Container Depots

Normally a Carrier goes through a long, tedious and costly process to integrate their software systems with Terminals and Container Depots. This process is further frustrated by changes in the business environment such as when vessels have to start calling at a different Terminal or a Container Depot is at 100% capacity so you have to go elsewhere. Often this means that your previous investment of time and effort in integrating systems is wasted and you have to start the painful process again, distracting you from your core business.

Now imagine an environment where you no longer have to engage in long, drawn out, costly integration projects that chew into your IT budget. Imagine that integrating your processes with a new Terminal or Container Depot is as simple as a few mouse clicks. Imagine you can focus your valuable time on your core business.

With Odyssey you no longer need to imagine, because you can do that now. We have already integrated with a large number of Terminals and Container Depots so as soon as you are registered, you can configure your connections and immediately start exchanging messages. Your vessels suddenly have to start calling at a different Terminal? No problem, quickly setup a new connection and job done!



We have many Terminals and Container Depots already integrated but should you need to integrate with a Terminal or Depot that is not part of our network yet then still no problem. We will integrate Odyssey with them *for free!* No implementation or connection fees! Just let us know and we will get it done, *super-fast!*

Shipper Portals

Odyssey offers you an integration feature that can help you grow your business without any implementation or connection fees. No, it's not *'too good to be true'*.

We can connect you *'out of the box'* to shipper portals including INTTRA and GT Nexus.

Odyssey, integrated with these portals, can give you access to hundreds of thousands of shippers and enables you to seamlessly interact with your customer base ... in real time.



Directly with Shippers or Freight Forwarders



Do you prefer to connect directly with shippers or freight forwarders rather than connecting via a shipper portal?

Or have you built a strong, lasting relationship with a client and you want to further improve and strengthen this relationship?

With Odyssey, you can connect and exchange data directly with your clients, thereby eliminating any intermediaries and avoiding bottlenecks.

Carrier's or Agents' in-house applications







Data can be sent directly to your in-house applications to support any additional internal business activities or procedures that are not covered by Odyssey (e.g. posting invoices to your general ledger).



What? ... Really? ... You don't do EDI?

Well, you should!

If you want to

-  improve data accuracy,
-  automate business processes,
-  get real-time visibility,
-  reduce costs,
-  improve service levels
-  and gain a competitive advantage,

then talk to us ...

we would very much like to talk to you!

Standards Compliant

We support the EDIFACT message set *out of the box* plus we can handle any other format (e.g. csv, flat file, xls or xml). Data can be exchanged using a variety of industry standard transmission protocols (with or without encryption). Web services are supported for real-time synchronous data exchange.

