

Revolutionise your Intermodal Door-to-Door Services

a *proven* solution for today's competitive shipping industry – from Locus Software

Whether in search of competitive advantage or to support business as usual, an increasing number of carriers are now providing full intermodal door-to-door shipping services. Such services typically include:

- Pre-carriage: pickup of empty container at a container depot, stopping at one or more locations for packing and eventual delivery of full container to a Container Terminal (Port),
- Ocean shipment: Port to Port, and finally
- On-carriage: pickup of full container at a Container Terminal stopping at one or more locations for unpacking and eventual return of empty container to a Container Depot.

Pre-carriage and On-Carriage can each consist of different transport modes e.g. by road from container depot to warehouse for packing then by rail to the port and may also be subject to *cross docking* where the container is unpacked in port and the cargo is transported loose by road to the final destination.

'With our current legacy systems and extensive agent network, dealing with Intermodal Door-to-Door is a nightmare!'

Legacy systems deal with ocean shipment only (or only basic manual entry of pre-carriage and on-carriage information).

Pre-carriage and on-carriage components of the door-to-door shipment need to be manually constructed from (typically Excel based) rate tables which is, at best, time consuming and is prone to error as well as being difficulty to ensure optimal route, carrier and rate selection.

Rate information has to be distributed to agents (usually by email) - who keep their own copy creating an issue whether each agent is working from the right version or even the right rate table.

As a result it is difficult to quote for a door-to-door shipment - takes considerable time, may well end up as sub-optimal and is likely to contain errors.

It is also difficult (in many cases impossible) to provide shippers with the ability to self-serve their own quotes.

Working closely with our customers and utilising enterprise social collaboration and communication technology, Locus

Software Limited has delivered a powerful solution to enable carriers to fully deploy intermodal door-to-door services as a competitive advantage.

By formally including the pre-carriage and on-carriage of the shipment within the total shipping solution carriers and their Agents are able to easily construct, view and collaborate on the entire door-to-door shipment.

'This is a solution built by industry professionals to truly meet the needs of the shipping industry'

One version of the truth (land based haulage rates) - for carrier, agents and shippers ensures speed, consistency and accuracy delivering an optimized shipment and improved profitability.

All source data is immediately available – there is no need to calculate external to the solution or manually enter/upload data. The carrier can control haulage rates and quotes while also ensuring accuracy from agents, reducing risk and eliminating underquoting. Less time is wasted as agents (e.g. at the POD) are able to quote without waiting on other agents (e.g. at the POL).

And, because this solution is designed for collaboration based on a single version of the truth, the carrier can also offer a reliable and accurate self-service quotation capability for the shipper.

This solution provides a substantial set of additional benefits:

- Provides cost comparison of different transport modes to present the client with the best options.
- Full support for surcharges (e.g. fuel, hazardous, tank, reefer, heavy containers, etc.)
- Includes toll charges and tunnel restrictions for hazardous cargo
- Supports road, rail, cross dock, barge, feeder and rail/road combination
- Generation of transport orders
- Improved visibility of pending, in progress, completed and invoiced jobs
- Cost control validate that hauliers have billed the line correctly
- Automated system alerts for changes in the transport plan

